



FOR IMMEDIATE RELEASE

Summit Broadband Announces Senior Leadership Appointments for Chief Revenue Officer & VP Legal & Human Resources

(Orlando, FL) (August 5, 2020) - Summit Broadband, a leading fiber-optics telecommunications provider in Central and Southwest Florida, today announced the appointments of Dan Hakker as Chief Revenue Officer and Randall Covard as Vice President, Legal and Human Resources. Summit Broadband is a portfolio company of Grain Management, LLC ("Grain"), a leading Washington D.C.-based investment firm focused on the global communications sector.

Hakker has more than 15 years of experience in the telecommunications industry and will oversee all sales and marketing activities for the company. During his tenure in telecommunications, Hakker has held increasing leadership roles in sales and sales operations. Before joining Summit Broadband, Hakker was Vice President and General Manager of the Florida region for Windstream, where he led an organization responsible for \$150 million in annual revenue. Throughout his career, he has focused on developing a company culture that aligns cross-functional teams to the common goal of revenue growth.

Covard has a long tenure of legal risk management and human resources experience in the telecommunications industry. As such, he will advise the company on all legal matters, human resources functions, and oversee the corporate culture at Summit Broadband. Previously, Covard served as in-house legal counsel at FiberLight, LLC where he was responsible for providing legal advice on a broad range of matters including corporate governance, commercial transactions, litigation, regulatory compliance and human resources. Covard also led the legal team on the construction of a large-scale fiber optic network build across Texas and has negotiated and closed a variety of customer transactions, generating hundreds of millions of dollars in revenue.

"We have spent significant time strategizing on how we will capitalize on the tremendous potential for growth that we see for this company," said Kevin Coyne, Chief Executive Officer for Summit Broadband. "As we continue to build and develop our sales resources, Dan's leadership will align the strategy, processes and marketing across the entire team."

"Randall's legal expertise in the industry will help lead Summit Broadband through its next phase of growth. Additionally, his insight into regulatory compliance, commercial transactions, and human resources provides us with a wide-base of knowledge on critical functions within the organization."

About Summit Broadband

Summit Broadband is a leading fiber-optics telecommunications provider in Central and Southwest Florida. The company provides voice, video, data and high-speed internet services to commercial and residential customers, as well as Ethernet and dark-fiber transport to enterprise and carrier customers. Providing a superior customer service experience since 1994, the company owns and operates its own fiber-optic networks, with a reach of more than 2,300 fiber route miles, serving multiple industries and communities throughout our territory. Summit Broadband was acquired in 2020 by [Grain Management, LLC](#). For more information, visit summit-broadband.com.

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Contact:

Kelley Richardson

Marketing and Communications Manager

kelley.richardson@summit-broadband.com

407.996.6227